Pub 101 – Week Nine March 15, 2022

<u>Every Single Time Rihanna's Maternity Outfits Redefined Maternity</u>
<u>Fashion</u>

Is Rihanna Changing Pregnancy Style Forever?

Rihanna Has Sparked A Conversation Around Beauty Standards During Pregnancy After Straying Away From Stereotypical Maternity Clothes And She's Receiving Tons Of Praise From Fans

Rihanna is singlehandedly giving 'maternity style' a rebrand

Content Marketing/Editorial/Advertising

Content Marketing

• Can be sponsored (the brand creates the content) or it can be created inhouse (staff write profiles or content about the brand).

Editorial

• Content that is considered news, information, reportage. Unbiased, uninfluenced by financial or reward incentive.

Advertising

• Purchased space (visual, audio, text) to promote a brand

Content Marketing

- Pull not Push
 - CMA
 - Dollar Shave Club
 - Blending content marketing and the shopping experience
- Blurred lines
 - · What is editorial and what is advertising?
 - · Ads above the fold
 - Authority and editorial independence the fine balance
 - Demise of traditional media

Important to be aware:

- All sponsored content must be labelled clearly as such.
- Content must be agreed to upfront: how much negativity can there be in the piece, length, images etc.
- Be aware of audience response and be prepared to handle it.



Activity...

You've been given an incredible opportunity to promote your brand. You can use two social platforms to create a guerilla marketing campaign.

- Choose a space: sports, service, lifestyle, personal, food or review
- Decide whether you will use editorial, advertising, or sponsored content
- Write a paragraph describing your brand
- List three tactics in your marketing strategy